## FELLOWES® Call Script for Back Support

## Did you know there is an easy and cost-effective way to upgrade your current office chairs without replacing them?

Get the comfort and support you need at a fraction of the cost of a new chair simply by adding a Back Support to your old chair. Back Supports:

- Add lumbar support that older chairs simply do not provide
- · Correct deficiencies in non-ergonomic chairs

## Recommend the Fellowes® Professional Series Back Support (Staples #683665)

When you need mid and lower back support to help relieve aches and tension, the Fellowes® Professional Series Back Support is the ideal choice.

- Mid spinal support with memory foam cushion promotes good posture
- Lower lumbar support conforms comfortably to natural body curvature
- Memory foam responds to back weight and warmth for custom support
- Tri-Tachment™ system makes Back Support easy to install just position Back Support comfortably on chair and clip the straps in place
- Made of soft, breathable fabric and contoured for a relaxed fit
- Fully adjustable design fits most office chairs







